

**UNIVERSITY BANCORP, INC.  
AND SUBSIDIARIES**

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2018 and 2017

# UNIVERSITY BANCORP, INC. AND SUBSIDIARIES

## TABLE OF CONTENTS

	<b>Page</b>
<b>Independent Auditor's Report</b>	1
<b>Consolidated Financial Statements</b>	
Consolidated Balance Sheets	3
Consolidated Statements of Operations and Comprehensive Income	5
Consolidated Statements of Equity	8
Consolidated Statements of Cash Flows	9
Notes to Consolidated Financial Statements	11

## **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors and Stockholders  
University Bancorp, Inc. and Subsidiaries

We have audited the accompanying consolidated financial statements of University Bancorp, Inc. and Subsidiaries (the "Company"), which comprise the consolidated balance sheets as of December 31, 2018 and 2017, and the related consolidated statements of operations and comprehensive income, equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Directors and Stockholders  
University Bancorp, Inc. and Subsidiaries  
Page Two

**Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of University Bancorp, Inc. and Subsidiaries as of December 31, 2018 and 2017, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in dark ink that reads "UHY LLP". The letters are stylized and cursive.

Farmington Hills, Michigan  
March 30, 2019

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

	<b>December 31,</b>	
	<b>2018</b>	<b>2017</b>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 90,669,009	\$ 100,108,075
Restricted cash	1,371,053	1,289,235
Total cash, cash equivalents and restricted cash	92,040,062	101,397,310
Investment securities held-to-maturity	11,089,663	491,733
Investment securities available-for-sale, at fair value	417,429	628,365
Federal Home Loan Bank stock	637,000	637,000
Loans and financings held for sale or assignment, at fair value	56,996,744	62,313,445
Loans held for sale at lower of cost or fair value	2,747,216	-
Loans and financings, net	55,585,937	56,883,930
Premises and equipment, net	9,640,012	8,725,591
Mortgage and financing servicing rights	12,610,729	9,812,943
Real estate owned, net	70,586	-
Accounts receivable	1,360,253	1,640,653
Accrued interest and financing income receivable	451,642	221,535
Prepaid expenses	1,473,189	1,274,175
Prepaid federal income taxes	74,838	-
Derivatives	892,286	795,989
Goodwill	356,310	356,310
Customer relationships, net	71,142	142,285
Servicing remittances receivable	501,645	551,031
Other assets	7,647	12,707
Total assets	<u>\$ 247,024,330</u>	<u>\$ 245,885,002</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS** (Continued)

	<b>December 31,</b>	
	<b>2018</b>	<b>2017</b>
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES</b>		
Deposits:		
Demand - non-interest bearing	<b>\$ 186,488,813</b>	\$ 188,691,801
Demand - interest bearing and profit sharing	<b>11,029,985</b>	13,256,382
Savings	<b>444,584</b>	441,013
Time	<b>2,319,664</b>	2,738,151
Total deposits	<b>200,283,046</b>	205,127,347
Derivatives	<b>678,681</b>	57,172
Accounts payable	<b>1,610,244</b>	1,401,233
Accrued interest and profit sharing payable	<b>3,345</b>	3,930
Allowance for loan and financing recourse	<b>254,407</b>	186,588
Escrow, mortgage and financing insurance liabilities	<b>732,778</b>	462,837
Liability to fund closed but undisbursed loans and financings	-	1,574,133
Servicing remittances payable	<b>2,044,111</b>	1,841,275
Earn-out liability	-	224,834
Accrued lawsuit judgment	-	203,346
Federal income tax payable	-	683,955
Deferred income taxes	<b>3,964,998</b>	3,265,510
Accrued expenses and other liabilities	<b>2,446,740</b>	2,829,702
Mortgage payable	<b>1,636,323</b>	1,666,856
Total liabilities	<b>213,654,673</b>	219,528,718
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>EQUITY</b>		
University Bancorp, Inc. stockholders' equity:		
Common stock	<b>52,029</b>	52,009
Preferred stock; liquidation value \$5,000,000	<b>50</b>	-
Additional paid-in capital	<b>12,313,928</b>	7,727,685
Retained earnings	<b>17,818,237</b>	15,588,071
Accumulated other comprehensive income	<b>5,476</b>	8,895
Equity attributable to stockholders of University Bancorp, Inc.	<b>30,189,720</b>	23,376,660
Noncontrolling interest	<b>3,179,937</b>	2,979,624
Total equity	<b>33,369,657</b>	26,356,284
Total liabilities and equity	<b>\$ 247,024,330</b>	\$ 245,885,002

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS AND**  
**COMPREHENSIVE INCOME**

	<b>Years ended December 31,</b>	
	<b>2018</b>	<b>2017</b>
Interest and financing income:		
Interest and fees on loans and financing income	<b>\$ 6,085,215</b>	\$ 5,529,150
Interest on securities:		
U.S. government agencies	<b>217,407</b>	14,270
Other securities	<b>32,260</b>	27,434
Interest on federal funds and other	<b>3,022,193</b>	1,285,704
Total interest and financing income	<b>9,357,075</b>	6,856,558
Interest and profit sharing expense:		
Interest and profit sharing on deposits:		
Demand	<b>13,724</b>	13,062
Savings	<b>455</b>	452
Time	<b>54,120</b>	56,346
Note payable	<b>89,507</b>	71,058
Total interest and profit sharing expense	<b>157,806</b>	140,918
Net interest and financing income	<b>9,199,269</b>	6,715,640
Provision (reduction) for loan and financing losses	<b>(290,722)</b>	153,071
Net interest and financing income after provision for loan and financing losses	<b>9,489,991</b>	6,562,569
Noninterest income:		
Loan and financing servicing and sub-servicing fees	<b>11,575,557</b>	11,293,156
Origination and other fees	<b>7,516,520</b>	7,548,595
Gain on sale of mortgage loans, net, and fee income for assignment of financings	<b>24,668,017</b>	27,012,399
Insurance & investment agency fee income	<b>934,746</b>	778,343
Deposit service charges and fees	<b>21,617</b>	23,785
Change in fair value of mortgage and financing servicing rights due to:		
Pay-offs and pay-downs	<b>(1,166,117)</b>	(1,232,683)
Changes in estimates	<b>427,960</b>	(828,031)
Change in fair value of loans and financings held for sale or assignment, interest and financing rate locks, and forward commitments	<b>2,047,466</b>	1,735,436
Change in fair value of mortgage servicing rights previously sold	<b>(228,719)</b>	-
Other income	<b>543,726</b>	732,168
Total noninterest income	<b>46,340,773</b>	47,063,168

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS AND**  
**COMPREHENSIVE INCOME (Continued)**

	<b>Years ended December 31,</b>	
	<b>2018</b>	<b>2017</b>
Noninterest expense:		
Compensation and benefits	\$ 36,906,803	\$ 34,607,388
Occupancy	2,486,932	2,140,364
Data processing and equipment expense	3,599,319	2,655,429
Legal and audit	1,721,111	1,445,634
Consulting fees	717,318	714,592
Mortgage banking	2,684,907	2,575,805
Advertising	920,201	922,284
Membership and training	522,947	433,332
Travel and entertainment	851,930	941,583
Supplies and postage	1,100,482	1,132,417
Insurance	446,164	452,520
Real estate	878	-
Director related	331,250	258,490
FDIC assessments	53,748	61,866
Lawsuit judgment	-	203,346
Amortization of customer relationships	71,143	71,143
Other operating	240,664	189,164
Total noninterest expense	<u>52,655,797</u>	<u>48,805,357</u>
Income before income taxes	3,174,967	4,820,380
Income tax expense (benefit)	<u>744,488</u>	<u>(573,453)</u>
<b>Net income</b>	<u><u>\$ 2,430,479</u></u>	<u><u>\$ 5,393,833</u></u>



**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS AND**  
**COMPREHENSIVE INCOME (Continued)**

	<b>Years ended December 31,</b>	
	<b>2018</b>	<b>2017</b>
<b>COMPREHENSIVE INCOME</b>		
Net income	\$ 2,430,479	\$ 5,393,833
Net unrealized loss on securities available-for-sale	(3,419)	(3,533)
<b>COMPREHENSIVE INCOME</b>	<b>\$ 2,427,060</b>	<b>\$ 5,390,300</b>
Net income and comprehensive income attributable to the noncontrolling interests	\$ 200,313	\$ 269,475
<b>Net income attributable to stockholders of University Bancorp, Inc.</b>	<b>\$ 2,230,166</b>	<b>\$ 5,124,358</b>
<b>Comprehensive income attributable to stockholders of University Bancorp, Inc.</b>	<b>\$ 2,226,747</b>	<b>\$ 5,120,825</b>
<b>EARNINGS PER SHARE</b>		
Basic earnings per share attributable to common stockholders of University Bancorp, Inc.	\$ 0.43	\$ 0.99
Diluted earnings per share attributable to common stockholders of University Bancorp, Inc.	\$ 0.42	\$ 0.98
Weighted-average common shares outstanding		
Basic	5,201,995	5,184,735
Diluted	5,239,529	5,208,241
Dividends declared per common share	\$ -	\$ -

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF EQUITY**

	University Bancorp, Inc. Stockholders'								
	Common Stock, \$.01 par value, 6,000,000 shares authorized		Preferred Stock, \$.001 par value, 500,000 shares authorized		Additional Paid-in Capital	Retained Earnings	Accumulated Other Compre- hensive Income	Non- controlling Interest	Total
	Number of Shares	Par Value	Number of Shares	Par Value					
<b>Balance at January 1, 2017</b>	5,100,899	\$ 51,009	-	\$ -	\$ 7,548,685	\$ 10,463,713	\$ 12,428	\$ 2,710,149	\$ 20,785,984
Exercise of stock options	100,000	1,000	-	-	179,000	-	-	-	180,000
Net unrealized loss on securities available-for-sale	-	-	-	-	-	-	(3,533)	-	(3,533)
Net income	-	-	-	-	-	5,124,358	-	269,475	5,393,833
<b>Balance at December 31, 2017</b>	5,200,899	52,009	-	-	7,727,685	15,588,071	8,895	2,979,624	26,356,284
Exercise of stock options	2,000	20	-	-	13,980	-	-	-	14,000
Share-based compensation	-	-	-	-	42,393	-	-	-	42,393
Issuance of preferred stock	-	-	50,000	50	4,749,950	-	-	-	4,750,000
Costs of issuance of preferred stock	-	-	-	-	(220,080)	-	-	-	(220,080)
Net unrealized loss on securities available-for-sale	-	-	-	-	-	-	(3,419)	-	(3,419)
Net income	-	-	-	-	-	2,230,166	-	200,313	2,430,479
<b>Balance at December 31, 2018</b>	<u>5,202,899</u>	<u>\$ 52,029</u>	<u>50,000</u>	<u>\$ 50</u>	<u>\$ 12,313,928</u>	<u>\$ 17,818,237</u>	<u>\$ 5,476</u>	<u>\$ 3,179,937</u>	<u>\$ 33,369,657</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>Years ended December 31,</b>	
	<b>2018</b>	<b>2017</b>
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 2,430,479	\$ 5,393,833
Adjustments to reconcile net income to net cash flows from operating activities:		
Depreciation and amortization	1,610,256	1,007,894
Change in fair value of mortgage and financing servicing rights	738,157	2,060,714
Change in fair value of mortgage servicing rights previously sold	228,719	-
Change in fair value of loans and financings held for sale or assignment, interest and financing rate locks, and forward commitments	(2,047,466)	(1,735,436)
Deferred income tax expense (benefit)	699,488	(1,794,947)
Provision (reduction) for loan and financing losses	(290,722)	153,071
Net gain on sale of mortgage loans and fee income for assignment of financings	(24,668,017)	(27,012,399)
Net gain on sale of other real estate owned	-	(36,959)
Net gain on sale of premises and equipment	-	(606,478)
Net amortization on securities held-to-maturity	6,603	19,212
Net amortization on securities available-for-sale	-	12,791
Originations of mortgage loans and financings	(881,227,495)	(848,837,573)
Proceeds from mortgage loan sales and assignment of financings	905,924,832	869,604,343
Share-based compensation	42,393	-
Net change in:		
Various other assets	(397,832)	617,237
Various other liabilities	(589,060)	1,003,494
Net cash provided by (used in) operating activities	<u>2,460,335</u>	<u>(151,203)</u>
<b>INVESTING ACTIVITIES</b>		
Proceeds from paydowns of securities held-to-maturity	286,440	463,847
Proceeds from paydowns of securities available-for-sale	207,518	419,884
Purchase of securities held-to-maturity	(10,890,974)	-
Proceeds from the sale of mortgage servicing rights	-	1,966,902
Proceeds from sale of real estate owned	-	165,680
Proceeds from the sale of premises and equipment	-	1,139,711
Loans and financings (granted) and repayments, net	1,588,715	8,640,979
Purchases of premises and equipment	(2,453,534)	(3,137,286)
Net cash provided by (used in) investing activities	<u>(11,261,835)</u>	<u>9,659,717</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS** (Continued)

	<b>Years ended December 31,</b>	
	<b>2018</b>	<b>2017</b>
<b>FINANCING ACTIVITIES</b>		
Net change in deposits	\$ (4,844,301)	\$ 50,986,025
Proceeds from exercise of stock options	14,000	180,000
Proceeds from issuance of preferred stock	4,750,000	-
Payments for costs of issuance of preferred stock	(220,080)	-
Payment on earn-out liability	(224,834)	(205,178)
Repayment of participatory note	-	(2,500,000)
Principal payments on mortgage payable	(30,533)	(2,574)
Net cash provided by (used in) financing activities	(555,748)	48,458,273
<b>NET CHANGE IN CASH AND RESTRICTED CASH</b>	<b>(9,357,248)</b>	<b>57,966,787</b>
<b>Cash, Cash Equivalents and Restricted Cash, Beginning of Year</b>	<b>101,397,310</b>	<b>43,430,523</b>
<b>Cash, Cash Equivalents and Restricted Cash, End of Year</b>	<b>\$ 92,040,062</b>	<b>\$ 101,397,310</b>
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>		
Cash paid during the year for interest	\$ 158,391	\$ 140,964
Cash paid during the year for income taxes	\$ 808,955	\$ 1,000,000
<b>SUPPLEMENTAL DISCLOSURE OF NON-CASH TRANSACTIONS:</b>		
Mortgage loans and financings converted to real estate owned	\$ 70,586	\$ 89,267
Receivable recorded upon sale of mortgage servicing rights	\$ -	\$ 579,638
Mortgage payable assumed upon acquisition of building and other related assets and liabilities	\$ -	\$ 1,669,430

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Operations and Principles of Consolidation**

The consolidated financial statements of University Bancorp, Inc. (the “Parent”) include the operations of its wholly-owned subsidiary, University Bank (the “Bank”), the Bank’s wholly owned subsidiaries, Ann Arbor Insurance Centre, Inc. (“AAIC”), Hoover, LLC (“Hoover”), University Lending Group, LLC (“ULG”) and Midwest Loan Solutions, Inc. (“Midwest”), and the Bank’s 80% owned subsidiary, UIF Corporation (“UIF”). These consolidated financial statements also include the operations of Hoover’s wholly owned subsidiary, Tuomy, LLC, as well as the operations of AAIC’s wholly owned subsidiary, 2621 Carpenter Road, LLC. The accounts are maintained on an accrual basis in accordance with generally accepted accounting principles and predominant practices within the banking and mortgage banking industries. All significant intercompany balances and transactions have been eliminated in preparing the consolidated financial statements. University Bancorp, Inc. and Subsidiaries are herein referred to as the “Company”.

The Parent is a bank holding company. The Bank, which is located in Michigan, is a full service community bank, which offers all customary banking services, including the acceptance of checking, savings and time deposits. The Bank also makes commercial, real estate, personal, home improvement, automotive and other installment, credit card and consumer loans, and provides fee based services such as foreign currency exchange. The Bank’s customer base is primarily located in the Ann Arbor, Michigan metropolitan statistical area.

The Bank’s loan portfolio is concentrated in Ann Arbor and Washtenaw County, Michigan. While the loan portfolio is diversified, the customers’ ability to honor their debts is partially dependent on the local economy. The Ann Arbor area is primarily dependent on the education, healthcare, services, and manufacturing (automotive and other) industries. Most real estate loans are secured by residential or commercial real estate and business assets secure most business loans. Generally, installment loans are secured by various items of personal property.

AAIC is engaged in the sale of insurance products including life, health, property and casualty, and investment products such as annuities. AAIC is located in the building owned by 2621 Carpenter Road, LLC in Ann Arbor, MI.

Hoover owns the Bank’s headquarters facility. Tuomy owns commercial land with a drive through ATM and a rental building.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Nature of Operations and Principles of Consolidation (Continued)**

ULG commenced operations in April 2008 and is headquartered in Clinton Township, Michigan. ULG operates in seventeen retail branches throughout Michigan, Indiana, Florida, and Texas. ULG is engaged in the business of marketing, originating, processing, closing and selling retail mortgage loans. ULG is also engaged in the business of servicing mortgage loans as servicing rights are retained on selective loans that are sold.

Midwest is engaged in the business of servicing and sub-servicing residential mortgage loans. Midwest began operations in 1992 and was acquired by University Bank in December 1995. Midwest is based in Houghton, Michigan, and is also engaged in the business of marketing, originating, processing, closing and selling wholesale and retail mortgage loans.

UIF is a faith-based banking firm and was formed in December 2005. UIF is based in Southfield, Michigan. Its current products, which comply with federal and state law, as well as religious precepts, are deposits (as agent for the Bank) that are insured by the Federal Deposit Insurance Corporation (the "FDIC"), home financings (as agent for the Bank and Federal Home Loan Mortgage Corporation ("Freddie Mac")), and home financings and commercial real estate financings (as principal for its own account). These products are offered to service the large number of faith-based customers who have an ethical aversion to paying or receiving interest.

There are two distinct financing products offered using redeemable lease and installment sale contracts.

Under the redeemable lease method, a single-asset trust or an LLC is established by or on behalf of the originator (Bank/UIF), as settlor, naming a special purpose entity as the trustee or manager. The trust or LLC is subject to the terms of the written indenture designed for this specific purpose which is used generically for all financings in the redeemable lease program. The funds necessary to acquire the real property are deposited into the trust or LLC by the originator, as settlor, and used to fund the purchase of the property. The trust or LLC then enters into a combination lease/contract-for-deed agreement with the lessee/purchaser. The settlor is the initial beneficiary of the trust or LLC, but the beneficial interest in the payment stream arising from the trust or LLC is assignable to third parties. The power to remove and appoint trustees or managers is granted to the beneficiary and the beneficiary has the power to direct the trustee or manager with respect to foreclosure of the property. These rights are assignable with the payment stream.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Nature of Operations and Principles of Consolidation (Continued)**

The terms of the lease and contract-for-deed agreements, in combination, result in a payment stream and cost of the real property that are functionally equivalent to secured real estate lending for both the lessee/purchaser and the Company. The lease payment under the lease agreement is similar to an interest payment under a conventional mortgage. The contract-for-deed payments resemble a principal payment under a conventional mortgage.

The redeemable lease arrangement is treated as a financing rather than a lease in accordance with U.S. generally accepted accounting principles (“GAAP”). A lease that transfers substantially all of the benefits and risks incident to the ownership of property should be accounted for as the acquisition of an asset by the lessee and as a financing by the lessor.

Under lease accounting standards of the Accounting Standards Codification (“ASC”), a lease would generally be accounted for as a financing if:

1. The underlying property is transferred to the lessee at the end of the lease, or
2. The lease contains a bargain purchase that is reasonably assured of being exercised, and
3. It is reasonably certain that the lease payments will be collected, and
4. No uncertainties surround the amount of un-reimbursable costs yet to be incurred by the lessor under the lease.

Accordingly, the Company’s accounting for this product is essentially the same as a conventional mortgage product. To reflect the legal substance of the redeemable lease transactions, the Company uses the balance sheet account title “Loans and financings” instead of a typical title of “Loans”. In the consolidated statements of operations and comprehensive income, “Interest and fees on loans” is modified to state “Interest and fees on loans and financing income”.

The second form of home financing uses the installment sale method. As agent for the Bank, UIF buys a property selected by a customer and then resells it to the customer, at a selling price higher than the purchase price. The difference between UIF’s purchase price and the selling price is the profit that the ultimate holder of the installment contract will accrete into income over the life of the contract. After the contract is executed by UIF and the customer, the contract is assigned to the Bank, and then assigned to the Freddie Mac. Freddie Mac then reimburses the Bank for the outlay of cash to purchase the property and pays the Bank a fee for origination. The cash, origination fees, and servicing rights are retained by UIF under an installment sale agreement between UIF and the Bank. The customer pays Freddie Mac for the property that was purchased on an installment basis, per an agreed upon repayment schedule.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Nature of Operations and Principles of Consolidation (Continued)**

The Company records these contracts at fair value for the short period of time that they are held before assignment to Freddie Mac. The installment contracts are assigned with servicing retained. Thus, the value of the installment contract and value of the servicing is determined to calculate the fair value and any gain or loss on the assignment of the underlying installment contract. See Note 23 for additional discussion of the determination of fair value.

On the liability side of the balance sheet, UIF (as agent for the Bank) also offers FDIC-insured deposits that use a method of profit sharing. These deposits are specifically invested in investments that do not involve interest such as, but not limited to, transactions structured using the redeemable lease and installment sale methods. Savings, money markets, and certificates of deposits pay out earnings that are derived specifically from the revenues from these investments net of certain expenses. In compliance with the FDIC definition of a deposit, balances in these accounts, like all deposit accounts, are FDIC insured. The sharing of earnings paid out to the depositors holding these accounts can fluctuate to as low as zero percent with the net earnings of the redeemable lease portfolio and other investments compliant.

The earnings paid to the depositors by the Bank are accounted for as an expense. This expense is analogous to interest expense paid on deposits in conventional financing. To reflect the legal substance of the profit sharing deposits, the Company uses the balance sheet account title "Demand deposits – interest bearing and profit sharing" instead of the typical title of "Demand deposits – interest bearing". In the consolidated statements of operations and comprehensive income, "Interest on deposits" is modified to state "Interest and profit sharing on deposits".

**Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions based upon available information. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the dates of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.



**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Use of Estimates (Continued)**

The significant estimates incorporated into these consolidated financial statements, which are more susceptible to change in the near term, include the value of mortgage and financing servicing rights, the allowance for loan and financing losses, the identification and valuation of impaired loans and financings, the valuation of real estate owned, impairment analysis of goodwill and other intangible assets, the valuation allowance for deferred tax assets, the fair value of loans and financings held for sale or assignment, the fair value of derivative instruments such as mortgage interest and financing rate locks and forward commitments, recourse liabilities related to loans sold and financings assigned and loans and financings held for sale or assignment, the valuation of stock options and related stock based-compensation, the fair value of the contingent earn-out liabilities, the amount of contingent liabilities, and the determination and the fair value of other financial instruments.

**Cash Flow Reporting**

For purposes of the consolidated statements of cash flows, cash and cash equivalents and restricted cash is defined to include the cash on hand, interest bearing deposits in other institutions, federal funds sold, other investments with an original maturity of three months or less, and restricted cash. Net cash flows are reported for customer loans and financings, deposit transactions, and interest bearing deposits with other banks.

**Investment Securities**

Investment securities held-to-maturity are carried at amortized cost and adjusted for amortization of premiums and accretion of discounts using the interest method. Investment securities available-for-sale are carried at fair value, with unrealized holding gains and losses reported in other comprehensive income or loss. Realized gains and losses on the sale of investment securities available-for-sale are recorded in the consolidated statements of operations.

Investment securities are written down through a charge to earnings when a decline in fair value below amortized cost is other-than-temporary. During the years ended December 31, 2018 and 2017, there were no other-than-temporary losses.

Investment securities transactions are recorded on the trade date for purchases and sales. Interest earned on investment securities, including the amortization of premiums and the accretion of discounts, are determined using the effective interest method over the period of maturity and recorded in interest income in the consolidated statements of operations.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Federal Home Loan Bank Stock**

As a member of the Federal Home Loan Bank (the “FHLB”), the Bank is required to invest in FHLB stock, which is carried at cost since there is no readily available market value. When redeemed, the Bank receives an amount equal to the par value of the stock. Dividends paid on the FHLB stock are subject to economic events, regulatory actions, and other factors.

**Loans and Financings**

Loans and financings are reported at the principal balance outstanding, net of unearned interest or financing income, deferred loan or financing fees and costs, and an allowance for loan and financing losses. Interest income is reported on the interest method and includes amortization of net deferred loan fees and costs over the loan term. Financing income is calculated monthly and includes amortization of net deferred financing fees and costs over the term of the financing. Interest or financing income is not reported when full loan repayment is in doubt, typically when payments are past due over ninety days. Payments received on such loans and financings are reported as principal reductions, unless all interest or financing income and principal payments in arrears are paid in full.

**Allowance for Loan and Financing Losses**

The allowance for loan and financing losses is a valuation allowance for probable credit losses, increased by the provision for loan and financing losses and recoveries and decreased by charge-offs. Management estimates the balance required based on past loss experience, known and inherent risks in the portfolio, information about specific borrower situations, and estimated collateral values, economic conditions, and other factors. Allocations of the allowance may be made for specific loans or financings, but the entire allowance is available for any loan or financing that, in management’s judgment, should be charged-off.

Loan or financing impairment is reported when full payment under the loan or financing terms is not expected. Impairment is evaluated in total for smaller-balance loans and financings of similar nature such as residential, consumer, and credit card, and on an individual loan or financing basis for other loans or financings. If a loan or financing is impaired, a portion of the allowance is allocated so that the loan or financing is reported, net, at the present value of estimated future cash flows using the loan’s or financing’s existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Loans or financings are evaluated for impairment when payments are delinquent, typically ninety days or more, or when it is probable that all principal and interest or profit sharing amounts will not be collected according to the original terms of the loan or financing. When collection becomes remote, loans or financings are written off.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Premises and Equipment**

Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization is computed primarily on the straight-line method over the assets' estimated useful lives which range from three to thirty-nine years. In the case of a leasehold improvement, the life will be the lesser of the term of the lease and the estimated useful life.

**Mortgage Banking Activities**

The Company's mortgage banking activities consist of retail and servicing operations. Loans and financings held for sale are sold or assigned with selective loans or financings having their servicing or financing rights retained, and others are sold or assigned on a servicing released basis. The Company has elected to record MLS' construction loans held for sale at lower of cost or fair value, and all other loans and financings held for sale at fair value. Loans and financings are generally sold or assigned without recourse, except in certain events as defined in the related sale or assignment documents.

An allowance was booked for potential recourse liabilities related to loans and financings sold or assigned, and loans and financings held for sale or assignment, in the amount of \$254,407 and \$186,588 as of December 31, 2018 and 2017, respectively.

Mortgage and financing servicing rights ("MSRs") represent both purchased rights and the allocated value of servicing rights retained on loans or financings originated and sold or assigned. Loan and financing servicing and sub-servicing fees are contractually based and are recognized monthly as earned over the life of the loans or financings.

MSRs are initially recognized at their fair value and subsequently can either be: (1) carried at fair value with changes in fair value recognized in earnings; or (2) amortized and assessed for impairment. These options may be applied by class of servicing assets or liabilities. The Company has elected to apply fair value accounting to all MSRs.

**Real Estate Owned**

Real estate properties acquired in collection of a loan or financing are recorded at fair value upon foreclosure, establishing a new cost basis. Any reduction to fair value from the carrying value of the related loan or financing is accounted for as a loan or financing loss. After foreclosure, management periodically performs valuations to ensure real estate is carried at the lower of cost or fair value, less estimated costs to sell. Expenses, gains and losses on disposition, and decreases in the fair value are reported in noninterest expense.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Derivative Instruments**

The Company enters into interest and financing rate lock commitments (“IRLCs”) in connection with its mortgage banking activities to fund residential mortgage loans and financings within specified times in the future. IRLCs that relate to the origination of mortgage loans and financings that will be held for sale or assignment are considered derivative instruments. As such, these IRLCs are recorded at fair value (see Note 23) with changes in fair value recorded in earnings.

Outstanding IRLCs expose the Company to the risk that the price of the loans or financings underlying the commitments might decline from inception of the rate lock to the funding of the loan or financing. To protect against this risk, the Company utilizes forward loan and financing sales commitments to economically hedge the risk of potential changes in the value of the loans and financings that would result from the commitments. These forward commitments are recorded at fair value (see Note 23) with net changes in fair value recorded in earnings.

**Goodwill**

Goodwill is the excess costs of acquired businesses over the fair value amounts assigned to identifiable assets acquired and liabilities assumed. The Company has elected not to amortize goodwill, but rather, review goodwill for impairment annually or whenever events and circumstances have occurred that indicate a potential impairment.

When performing an impairment test, entities are provided with the option of first performing a qualitative assessment on none, some or all of its reporting units to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying value. If after completing a qualitative analysis, it is determined that it is more likely than not that the fair value of a reporting unit is less than its carrying value, a quantitative analysis is required.

Under a quantitative analysis, management first compares the fair value of a reporting unit to the carrying value of the reporting unit’s net assets at the measurement date. If the carrying value of the reporting unit exceeds the fair value, the second step of the quantitative analysis must be performed. The second step of the quantitative analysis requires an allocation of the estimated fair value of the reporting unit to all assets and liabilities as if the reporting unit had been acquired at the measurement date. The carrying value of goodwill is then compared to the implied value of goodwill and any excess of carrying value over implied value is recognized as goodwill impairment.

The Company’s evaluations of goodwill completed during 2018 and 2017 resulted in no impairment losses.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Long-Lived Assets**

Management periodically reviews the potential impairment of long-lived assets to assess recoverability. If a long-lived asset is deemed to be impaired, the write-down is recorded as a periodic expense. There was no impairment recorded during 2018 or 2017.

**Income Taxes**

Deferred income tax assets and liabilities are recorded for estimated future tax consequences attributable to the differences between the financial carrying amounts of existing assets and liabilities and their respective tax bases. Deferred income taxes are to be computed on the liability method and deferred tax assets are recognized only when realization is certain. Deferred income tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be realized. The effect on deferred income tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. If necessary, a valuation allowance is booked to reduce net deferred tax assets to a net amount that is more likely than not to be realized.

The benefit of an uncertain tax position is recognized in the financial statements if it meets a minimum recognition threshold. A determination is first made as to whether it is more likely than not that the income tax position will be sustained, based upon technical merits, upon examination by the taxing authorities. If the income tax position is expected to meet the more-likely-than-not criteria, the benefit recorded in the financial statements equals the largest amount that is greater than 50% likely to be realized upon its ultimate settlement. At December 31, 2018 and 2017, there are no uncertain tax positions for which a reserve or liability is recognized.

The Company's major state tax expense is in the state of Michigan. Under Michigan tax law, the Company is subject to a franchise tax. It is management's policy to include the franchise tax in other operating expenses as the Michigan state tax is not income-based. The Michigan statute calls for a "joint and severally liable" unitary tax on entities which are commonly controlled and have inter-company "flow of value" transactions. Hence, the Company pays this tax on a consolidated basis just as it pays its federal tax on a consolidated basis.

The Parent and the Bank have a tax sharing agreement with some of its subsidiaries in which the subsidiaries record their share of federal and state taxes in accordance with the tax sharing agreements.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Computation of EPS**

Basic earnings (loss) per share (“EPS”) is computed by dividing net income (loss) attributable to common stockholders by the weighted-average common shares outstanding in the period. Diluted EPS is computed by giving effect to all potentially dilutive securities that are outstanding, and excludes the effect of any potentially antidilutive securities. The number of shares related to options included in diluted EPS is based on the treasury stock method.

The Company has preferred shares that earn preferred dividends. In the determination of EPS, net income available to common stockholders has been reduced by the amount of preferred dividends.

**Reclassifications**

Certain reclassifications have been made to the 2017 financial statement presentation to conform to the 2018 presentation. These reclassifications had no impact on net income or equity.

**Subsequent Events**

The Company has performed a review of events subsequent to December 31, 2018 through March 30, 2019, the date the consolidated financial statements were available to be issued.

**NOTE 2 – RESTRICTIONS ON CASH AND CASH EQUIVALENTS**

The Bank is required to maintain average balances on hand or with the Federal Reserve Bank. At December 31, 2018 and 2017, this reserve requirement amounted to \$8,527,000 and \$7,527,000, respectively.

In accordance with a seller and servicer agreement with Freddie Mac, UIF is required to maintain a pledged collateral deposit of \$1,000,000. The balance maintained in the restricted account totaled \$1,035,670 and \$1,016,602 at December 31, 2018 and 2017, respectively. This cash balance is shown as restricted cash in the consolidated balance sheets.

In accordance with the mortgage payable discussed in Note 20, the Company is required to maintain restricted cash accounts to be used for principal, tax, and insurance payments, as well as tenant improvements. The balance in these restricted accounts totaled \$335,383 and \$272,633 at December 31, 2018 and 2017, respectively.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 3 – INVESTMENT SECURITIES**

Investment securities have been classified according to management's intent. The amortized cost of securities and their approximate fair values are as follows:

<u>December 31, 2018</u>	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
Held-to-maturity				
U.S. agency mortgage-backed securities	<u>\$ 11,089,663</u>	<u>\$ 110,248</u>	<u>\$ (20,162)</u>	<u>\$ 11,179,749</u>
Available-for-sale				
U.S. agency mortgage-backed securities	<u>\$ 411,953</u>	<u>\$ 5,476</u>	<u>\$ -</u>	<u>\$ 417,429</u>
<u>December 31, 2017</u>	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
Held-to-maturity				
U.S. agency mortgage-backed securities	<u>\$ 491,733</u>	<u>\$ -</u>	<u>\$ (14,112)</u>	<u>\$ 477,621</u>
Available-for-sale				
U.S. agency mortgage-backed securities	<u>\$ 619,470</u>	<u>\$ 8,895</u>	<u>\$ -</u>	<u>\$ 628,365</u>

At December 31, 2018 and 2017, the fair value of investment securities pledged to secure certain borrowings was \$11,597,178 and \$1,105,986, respectively. The balance of these borrowings at both December 31, 2018 and 2017 was \$-0-.

The following is a summary of maturities of securities held-to-maturity and available-for-sale as of December 31, 2018:

	<u>Held-to-maturity</u>		<u>Available-for-sale</u>	
	<u>Amortized Cost</u>	<u>Fair Value</u>	<u>Amortized Cost</u>	<u>Fair Value</u>
Amounts maturing in:				
One year or less	\$ 242,998	\$ 244,942	\$ 28,278	\$ 28,646
After one year through five years	1,215,490	1,225,214	151,390	153,358
After five years through ten years	1,222,990	1,232,774	156,390	158,423
After ten years	<u>8,408,185</u>	<u>8,476,820</u>	<u>75,895</u>	<u>77,002</u>
	<u>\$ 11,089,663</u>	<u>\$ 11,179,750</u>	<u>\$ 411,953</u>	<u>\$ 417,429</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 3 – INVESTMENT SECURITIES (Continued)**

Actual maturities may differ from contractual maturities because issuers and borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Proceeds from pay downs of mortgage-backed securities amounted to \$493,958 and \$883,731 for the years ended December 31, 2018 and 2017, respectively.

**NOTE 4 – LOANS AND FINANCINGS, NET**

Major classifications of loans and financings are as follows:

	December 31,	
	2018	2017
Commercial	\$ 1,203,023	\$ 1,691,452
Commercial real estate	37,936,510	38,156,149
Residential real estate	16,564,392	17,146,764
Installment	143,350	195,755
Credit cards	61,335	100,247
Gross loans and financings	55,908,610	57,290,367
Allowance for loan and financing losses	(322,673)	(406,437)
Net loans and financings	<u>\$ 55,585,937</u>	<u>\$ 56,883,930</u>

Changes in the allowance for loan and financing losses were as follows:

	December 31,	
	2018	2017
Balance, beginning of year	\$ 406,437	\$ 422,702
Provision (reduction) charged to operations	(290,722)	153,071
Recoveries credited to allowance	206,958	18,848
Charge-offs	-	(188,184)
Balance, end of year	<u>\$ 322,673</u>	<u>\$ 406,437</u>



**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 4 – LOANS AND FINANCINGS, NET (Continued)**

Changes in the allowance for loan and financing losses by portfolio segment for the year ended December 31 were as follows:

	2018			
	Commercial	Retail	Unallocated	Total
Balance, beginning of year	\$ 79,356	\$ 27,010	\$ 300,071	\$ 406,437
Provision (reduction)				
charged to operations	(184,407)	61,939	(168,254)	(290,722)
Recoveries credited to allowance	183,308	23,650	-	206,958
Charge-offs	-	-	-	-
Balance, end of year	<u>\$ 78,257</u>	<u>\$ 112,599</u>	<u>\$ 131,817</u>	<u>\$ 322,673</u>

  

	2017			
	Commercial	Retail	Unallocated	Total
Balance, beginning of year	\$ 89,058	\$ 36,266	\$ 297,378	\$ 422,702
Provision (reduction)				
charged to operations	169,266	(18,888)	2,693	153,071
Recoveries credited to allowance	-	18,848	-	18,848
Charge-offs	(178,968)	(9,216)	-	(188,184)
Balance, end of year	<u>\$ 79,356</u>	<u>\$ 27,010</u>	<u>\$ 300,071</u>	<u>\$ 406,437</u>

The following tables present the balance in the allowance for loan and financing losses and the recorded investment in loans and financings by portfolio segment and based on impairment method as of December 31:

	2018			
	Commercial	Retail	Unallocated	Total
Allowance for loan and financing losses				
Individually evaluated for impairment	\$ -	\$ 69,156	\$ -	\$ 69,156
Collectively evaluated for impairment	78,257	43,443	131,817	253,517
Balance, end of year	<u>\$ 78,257</u>	<u>\$ 112,599</u>	<u>\$ 131,817</u>	<u>\$ 322,673</u>
Loans and financings				
Individually evaluated for impairment	\$ -	\$ 1,069,868	\$ -	\$ 1,069,868
Collectively evaluated for impairment	39,139,533	15,699,209	-	54,838,742
Balance, end of year	<u>\$ 39,139,533</u>	<u>\$ 16,769,077</u>	<u>\$ -</u>	<u>\$ 55,908,610</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 4 – LOANS AND FINANCINGS, NET (Continued)**

	2017			
	Commercial	Retail	Unallocated	Total
Allowance for loan and financing losses				
Individually evaluated for impairment	\$ -	\$ 4,471	\$ -	\$ 4,471
Collectively evaluated for impairment	79,356	22,539	300,071	401,966
Balance, end of year	<u>\$ 79,356</u>	<u>\$ 27,010</u>	<u>\$ 300,071</u>	<u>\$ 406,437</u>
Loans and financings				
Individually evaluated for impairment	\$ 166,000	\$ 1,370,723	\$ -	\$ 1,536,723
Collectively evaluated for impairment	39,681,601	16,072,043	-	55,753,644
Balance, end of year	<u>\$ 39,847,601</u>	<u>\$ 17,442,766</u>	<u>\$ -</u>	<u>\$ 57,290,367</u>

Due to imprecise nature of the loan and financing loss estimation process and ever changing economic conditions, the risk attributes of the portfolio may not be adequately captured in data related to the formula-based loan and financing loss components used to determine allocations in the Company's analysis of the adequacy of the allowance for loan and financing losses. The Company therefore, has established and held an unallocated portion within the allowance for loan and financing losses reflecting the uncertainty of future economic conditions within the Company's market area. Information about impaired loans and financings by class at December 31 was as follows:

	2018			
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment
With an allowance recorded:				
Commercial	\$ -	\$ -	\$ -	\$ -
Commercial real estate	-	-	-	-
Consumer/credit card	75,507	75,507	68,628	47,051
Residential real estate	994,361	994,361	528	1,158,245
Total	<u>\$ 1,069,868</u>	<u>\$ 1,069,868</u>	<u>\$ 69,156</u>	<u>\$ 1,205,296</u>

  

	2017			
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment
With an allowance recorded:				
Commercial	\$ -	\$ -	\$ -	\$ -
Commercial real estate	-	-	-	-
Consumer/credit card	18,595	18,595	3,742	20,146
Residential real estate	1,352,128	1,352,128	729	1,178,656
Total	<u>\$ 1,370,723</u>	<u>\$ 1,370,723</u>	<u>\$ 4,471</u>	<u>\$ 1,198,802</u>

Interest and financing income recognized for the time that loans and financings were impaired during 2018 and 2017 was not significant.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 4 – LOANS AND FINANCINGS, NET (Continued)**

The following tables present informative data by class of loan and financing regarding their age and interest or financing income accrual status at December 31, 2018 and 2017 (in thousands):

December 31, 2018	Current	Past Due			Total Past Due	Total Loans and Financings
		30-59 Days	60-89 Days	≥ 90 Days		
Commercial	\$ 1,203	\$ -	\$ -	\$ -	\$ -	\$ 1,203
Commercial real estate	37,937	-	-	-	-	37,937
Consumer	143	-	-	-	-	143
Credit card	61	-	-	-	-	61
Residential real estate	16,392	27	-	145	172	16,564
Total	<u>\$ 55,736</u>	<u>\$ 27</u>	<u>\$ -</u>	<u>\$ 145</u>	<u>\$ 172</u>	<u>\$ 55,908</u>

  

December 31, 2017	Current	Past Due			Total Past Due	Total Loans and Financings
		30-59 Days	60-89 Days	≥ 90 Days		
Commercial	\$ 1,691	\$ -	\$ -	\$ -	\$ -	\$ 1,691
Commercial real estate	37,990	-	-	166	166	38,156
Consumer	185	11	-	-	11	196
Credit card	100	-	-	-	-	100
Residential real estate	17,147	-	-	-	-	17,147
Total	<u>\$ 57,113</u>	<u>\$ 11</u>	<u>\$ -</u>	<u>\$ 166</u>	<u>\$ 177</u>	<u>\$ 57,290</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 4 – LOANS AND FINANCINGS, NET (Continued)**

	Accrual Status	
	Total Loans and Financings on Nonaccrual Status	Loans and Financings Past Due ≥ 90 Days and Still Accruing
<u>December 31, 2018</u>		
Commercial	\$ -	\$ -
Commercial real estate	-	-
Consumer	-	-
Credit card	-	-
Residential real estate	145	-
Total	<u>\$ 145</u>	<u>\$ -</u>

	Accrual Status	
	Total Loans and Financings on Nonaccrual Status	Loans and Financings Past Due ≥ 90 Days and Still Accruing
<u>December 31, 2017</u>		
Commercial	\$ -	\$ -
Commercial real estate	166	-
Consumer	-	-
Credit card	-	-
Residential real estate	-	-
Total	<u>\$ 166</u>	<u>\$ -</u>

At December 31, 2018 and 2017, the Company also had \$339,497 and \$519,960 of loans and financings held for sale or assignment that were on nonaccrual status.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 4 – LOANS AND FINANCINGS, NET (Continued)**

The Company has a grading system to help evaluate and classify the Company's loan and financing portfolio with respect to credit quality and risk.

The Company reviews commercial loans and financings on a regular basis and categorizes those loans and financings into risk categories based on relevant information about the ability of the customers to service their loan or financings, including financial information, payment experience, credit documentation, public information, and current economic trends.

Commercial loans and financings that are considered to be of lesser quality are considered substandard, doubtful, or loss (classified). The Company considers a loan or financing substandard when there is an inadequate primary or secondary source of repayment, hence inadequately protected by the current net worth and financial capacity of the borrower or of the collateral pledged, if any. Substandard loans and financings include those in which there is the distinct possibility that the Company will sustain some loss of principal if the deficiencies are not corrected. Loans and financings that are classified as doubtful have all of the weaknesses inherent in those loans and financings that are classified substandard, but also have the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Loans and financings classified as loss, are those considered uncollectible and of such little value that their continuance as an asset is not warranted, and the uncollectible amounts are charged off.

Loans and financings that do not expose the Company to risk sufficient to warrant classification in one of the aforementioned categories, but which possess some weakness, are designated as special mention. A special mention loan or financing has a potential weakness that deserves close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the Company's credit position at some future date. Special mention assets are not adversely classified and do not expose the Company to sufficient risks to warrant classification. Special mention loans and financings are included with substandard performing loans and financings in the following table. Commercial loans and financings not meeting the above criteria are considered to be pass rated loans and financings.

For residential real estate and consumer loans and financings, the Company uses payment status to monitor the credit risk in these loans and financings. Substandard loans and financings are those that are ninety days or more past due. Residential real estate and consumer loans and financings that don't meet these criteria are considered performing.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 4 – LOANS AND FINANCINGS, NET (Continued)**

Information pertaining to the credit risk of loans and financings at December 31, aggregated by risk category and class of loans and financings is as follows:

2018			
	Commercial Real Estate	Commercial	Total
Grade			
Pass	\$ 37,936,510	\$ 1,203,023	\$ 39,139,533
Classified - performing	-	-	-
Classified - nonperforming	-	-	-
Doubtful	-	-	-
Loss	-	-	-
Total	<u>\$ 37,936,510</u>	<u>\$ 1,203,023</u>	<u>\$ 39,139,533</u>
	Residential Real Estate	Consumer/ Credit Card	Total
Grade			
Performing	\$ 16,419,804	\$ 204,685	\$ 16,624,489
Substandard	144,588	-	144,588
Total	<u>\$ 16,564,392</u>	<u>\$ 204,685</u>	<u>\$ 16,769,077</u>
2017			
	Commercial Real Estate	Commercial	Total
Grade			
Pass	\$ 37,990,149	\$ 1,691,452	\$ 39,681,601
Classified - performing	-	-	-
Classified - nonperforming	166,000	-	166,000
Doubtful	-	-	-
Loss	-	-	-
Total	<u>\$ 38,156,149</u>	<u>\$ 1,691,452</u>	<u>\$ 39,847,601</u>
	Residential Real Estate	Consumer/ Credit Card	Total
Grade			
Performing	\$ 17,146,764	\$ 296,002	\$ 17,442,766
Substandard	-	-	-
Total	<u>\$ 17,146,764</u>	<u>\$ 296,002</u>	<u>\$ 17,442,766</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 5 – MORTGAGE BANKING ACTIVITIES**

Midwest and University Bank provide sub-servicing of real estate mortgage loans for over 370 financial institutions. The unpaid principal balance of these loans was approximately \$21.6 billion and \$20.5 billion as of December 31, 2018 and 2017, respectively. The value of the mortgage servicing rights associated with these sub-serviced loans belong to the customer and therefore are not included in the accompanying consolidated financial statements.

University Bank, Midwest, UIF and ULG sell residential mortgage loans and financings to the secondary market with servicing rights retained for selected loans and financings. These loans and financings are owned by other institutions and are not included in the Company's consolidated balance sheets, but the associated MSRs are included in the accompanying consolidated financial statements. Such mortgage loans and financings have been sold or assigned generally without recourse or with limited recourse. The unpaid principal balance of these loans and financings was \$1.3 billion and \$1.1 billion at December 31, 2018 and 2017, respectively.

Custodial escrow balances maintained in connection with these loans and financings were \$299 million and \$347 million, of which \$180 million and \$186 million were held at other banks and were not included in the accompanying consolidated financial statements at December 31, 2018 and 2017, respectively.

The following summarizes the activity relating to MSR's:

	December 31,	
	2018	2017
Balance, January 1	\$ 9,812,943	\$ 11,069,440
Amount capitalized	3,535,943	3,452,260
Amount sold	-	(2,648,043)
Change in fair value due to:		
Pay-offs and pay-downs	(1,166,117)	(1,232,683)
Changes in estimates	427,960	(828,031)
Balance, December 31	<u>\$ 12,610,729</u>	<u>\$ 9,812,943</u>

During the year ended December 31, 2017, the Company sold mortgage servicing rights for \$2,546,540, of which \$1,966,902 was received in 2017, and \$579,638 was expected to be received in 2018. During the year ended December 31, 2018, the Company received \$350,919 as the selling price of the mortgage servicing rights was subsequently reduced to be \$228,719 less than anticipated due to early payoffs. As a result, the Company recorded a loss of \$228,719 during the year ended December 31, 2018.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 5 – MORTGAGE BANKING ACTIVITIES (Continued)**

The Company enters into IRLCs in connection with its mortgage banking activities to fund residential mortgage loans and financings within specified times in the future. As of December 31, 2018 and 2017, IRLCs amounted to \$37.7 million and \$41.5 million, respectively, of which management estimated \$29.1 million and \$35.0 million, respectively, to eventually close and be funded. These IRLCs were recorded in assets in the consolidated balance sheets at a fair value of \$892,286 and \$795,989 as of December 31, 2018 and 2017, respectively.

The Company also utilizes forward loan and financing sales commitments in order to economically hedge the risk of potential changes in the value of the loans and financings that would result from the IRLCs. Forward sales commitments to fund loans and financings at specified rates amounted to \$76.0 million and \$60.3 million as of December 31, 2018 and 2017, respectively. These IRLCs were recorded in liabilities in the consolidated balance sheet at a fair value of \$678,681 and \$57,172 as of December 31, 2018 and 2017, respectively.

The net change in fair value of the IRLCs and the related forward loan and financing sales commitments held at December 31, 2018 and 2017 resulted in a loss of \$525,212 and \$699,760, respectively, which has been recognized in the noninterest section in the consolidated statements of operations. These gains and losses are due principally to the inclusion of day one gains/losses associated with the adoption of fair value accounting as discussed in Note 23. Prior to companies being permitted to adopt fair value accounting, the recognition of such day one gains/losses was prohibited and these gains/losses were not recognized until realized through the sale or assignment of the related loans and financings.

Market interest rate conditions can quickly affect the fair value of MSRs, IRLCs, and forward loan and financing sales commitments in a positive or negative fashion, as long-term interest rates rise and fall. See Note 23 for further discussion of management's assumptions used in determination of fair value of these assets and liabilities.



**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 6 – PREMISES AND EQUIPMENT, NET**

Premises and equipment consist of the following:

	December 31,	
	2018	2017
Land	\$ 1,043,400	\$ 1,043,400
Buildings and improvements	5,801,085	5,623,200
Furniture, fixtures, equipment and software	9,147,326	6,978,203
Construction in process	825,880	871,364
	16,817,691	14,516,167
Less accumulated depreciation and amortization	(7,177,679)	(5,790,576)
Premises and equipment, net	<u>\$ 9,640,012</u>	<u>\$ 8,725,591</u>

Depreciation and amortization expense related to premises and equipment amounted to \$1,539,113 and \$936,751 for the years ended December 31, 2018 and 2017, respectively.

**Leases**

Midwest, UIF, and ULG each lease office space for their respective operations. ULG and UIF also lease office space for their retail branches. All of the retail branch lease agreements are short-term in nature, with some being month-to-month, and some allowing the Company to break the lease with both a termination notice ranging from thirty days to six months, and a fee. The Company leases various other facilities and office equipment at varying rates on a month-to-month basis. Total rent expense for all operating leases was approximately \$1,072,000 and \$1,039,000 in 2018 and 2017, respectively.

The following table summarizes the future minimum payments for the next five years under the contractual obligations of the Company as of December 31, 2018:

Years ending December 31,	Amount
2019	\$ 765,250
2020	626,159
2021	518,144
2022	439,624
2023	257,952
	<u>\$ 2,607,129</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 7 – GOODWILL**

The following table summarizes goodwill by reporting unit:

	December 31,	
	2018	2017
Midwest	\$ 103,914	\$ 103,914
AAIC	252,396	252,396
	<u>\$ 356,310</u>	<u>\$ 356,310</u>

**NOTE 8 – CUSTOMER RELATIONSHIPS, NET**

During 2012, the Company acquired customer relationships of \$498,000 as part of the acquisition of AAIC and 2621 Carpenter Road, LLC. These customer relationships are being amortized on a straight-line basis over their estimated economic lives, which were determined to be seven years. Amortization expense amounted to \$71,143 for each of the years ended December 31, 2018 and 2017. Amortization expense related to these customer relationships is expected to be \$71,142 in 2019. At the end of December 31, 2019, these customer relationships will be fully amortized.

**NOTE 9 – TIME DEPOSITS**

Time deposit liabilities issued in denominations of \$250,000 or more were \$309,468 and \$591,925 at December 31, 2018 and 2017, respectively.

At December 31, 2018, stated maturities of time deposits were:

Years ending December 31,	Amount
2019	\$ 636,360
2020	632,827
2021	118,219
2022	406,130
2023 and thereafter	<u>526,128</u>
	<u>\$ 2,319,664</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 10 – DEFERRED COMPENSATION**

ULG has a deferred compensation agreement (the “Agreement”) with one of its key employees that provides this employee with a phantom interest in the net income of ULG based on years of service. The deemed value of the phantom interest at any point in time is the net income of ULG since September 1, 2011, less 34%, multiplied by 12.4975%, less \$250,000. Since December 31, 2014, this phantom interest has been fully vested. In addition, the employee is entitled to earn \$250,000 vested over time with 50% vesting after 5 years, and 10% vesting in each of the 5 years thereafter. As of December 31, 2018, \$181,250 of this \$250,000 benefit was vested.

Any accrued benefit to the employee is to be distributed upon retirement, death, or disability of the employee, or upon termination of the employee without cause. Distributions have also been made at the discretion of the board (“Special Distribution”). As of December 31, 2018, Special Distributions were paid in which the employee was paid the following amounts of the accrued liability:

<u>Years ended December 31,</u>	<u>Amount</u>
2013	\$ 65,000
2014	165,000
2015	-
2016	140,000
2017	159,000
2018	58,000
	<u>\$ 587,000</u>

In relation to the Agreement, the Company recognized compensation benefit of \$207,163 and \$18,332 during the years ended December 31, 2018 and 2017, respectively, and had remaining unpaid accrued deferred compensation of \$80,940 and \$346,103 as of December 31, 2018 and 2017, respectively. Accrued deferred compensation is included in “Accrued expenses and other liabilities” in the consolidated balance sheets.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 11 – INCOME TAXES**

On December 22, 2017, the Tax Cuts and Jobs Act was signed into law. The principal element of the Tax Cuts and Jobs Act relevant to the Company's financial statements is a reduction in the U.S. federal corporate tax rate from 34% to 21%, effective for the Company on January 1, 2018. Other provisions of the Tax Cuts and Jobs Act did not have a significant impact on the Company's financial statements for the year ended December 31, 2017.

Income tax expense is summarized as follows:

	December 31,	
	2018	2017
Current	\$ 45,000	\$ 1,221,494
Deferred	699,488	226,054
Impact of change in enacted tax rates on deferred income taxes	-	(2,021,001)
Income tax expense	<u>\$ 744,488</u>	<u>\$ (573,453)</u>

The effective tax rate varies from the current U.S. federal statutory income tax rate as follows:

	Year ended December 31,	
	2018	2017
Statutory rate	21%	34%
Permanent differences	1%	(3%)
Change in enacted tax rates	0%	(42%)
Other	1%	(1%)
Effective rate	<u>23%</u>	<u>(12%)</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 11 – INCOME TAXES (Continued)**

Significant components of the Company's deferred income tax assets and liabilities consist of the following:

	December 31,	
	2018	2017
Deferred income tax assets:		
Net operating loss carryforward	\$ 181,290	\$ -
Other	15,912	51,966
	<u>197,202</u>	<u>51,966</u>
Deferred income tax liabilities:		
Mortgage servicing rights	2,648,253	2,060,718
Derivatives and LHFS	585,120	666,543
Premises and equipment	857,149	546,928
Customer relationships	14,940	29,880
Allowance for loan and financing losses and recourse liabilities	16,656	13,407
Other	40,082	-
	<u>4,162,200</u>	<u>3,317,476</u>
Net deferred tax liability	<u>\$ (3,964,998)</u>	<u>\$ (3,265,510)</u>

The Company files income tax returns in the U.S. federal jurisdiction and various state jurisdictions. The Company is no longer subject to U.S. federal, state and local income tax examinations by tax authorities for years before calendar year 2015.

**NOTE 12 – CONVERTIBLE PREFERRED STOCK**

On December 20, 2018, the Company issued 50,000 shares of convertible preferred stock to a new investor for cash \$4,750,000 (\$95 per share). The Company incurred costs related to the issuance of these preferred shares totaling \$220,080. As a result, net proceeds from the transaction amounted to \$4,529,920.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 12 – CONVERTIBLE PREFERRED STOCK (Continued)**

The Company's preferred stock has a liquidation preference over its common stock. The shares have a \$100 per share liquidation value, on which cumulative dividends accrue at 6% per annum, payable quarterly. When the tangible book value of the Company, as defined in the preferred stock certificate of designation, reaches at least seven times the value of the liquidation value of preferred shares, the 6% preferred dividends become noncumulative and are paid quarterly only if declared by the Company's Board of Directors. The Company can't declare or pay dividends to any other classes of stock until the cumulative preferred dividends are paid, along with any noncumulative preferred dividends declared. The preferred stock does not participate in common dividends. At December 31, 2018, the Company had cumulative preferred stock dividends in arrears totaling \$8,333.

Each share of preferred stock can be converted into common stock initially at a rate of \$10 preferred stock liquidation value per common share. The conversion price is subject to certain antidilution provisions as defined in the stock certificate designation. Beginning December 20, 2023, the Company may cause some or all of the preferred stock to be converted into common stock at the then prevailing conversion price, if the closing price of the Company's common stock exceeds 130% of the then applicable conversion price for twenty out of thirty consecutive trading days. The holder is also prevented from exercising the conversion right if, after the conversion, it results in the holder owning more than one third of the Company's outstanding equity.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 13 – STOCK OPTIONS**

The Company issues stock options to directors of the Company in lieu of board fees paid in cash. The following tables summarize the activity relating to options to purchase the Company's common stock:

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term in Years
Outstanding at January 1, 2017	107,000	\$ 2.17	
Granted	170,000	\$ 7.00	
Exercised	(100,000)	\$ 1.80	
Expired or forfeited	(7,000)	\$ 7.49	
Outstanding at December 31, 2017	170,000	\$ 7.00	
Granted	-	\$ -	
Exercised	(2,000)	\$ 7.00	
Expired or forfeited	-	\$ -	
Outstanding at December 31, 2018	168,000	\$ 7.00	6.7
Vested and expected to vest in the future as of December 31, 2018	168,000	\$ 7.00	6.7
Options exercisable at December 31, 2018	21,000	\$ 7.00	6.7

	Nonvested Options	Weighted Average Grant Date Fair Value
Nonvested at January 1, 2017	-	\$ -
Granted	170,000	\$ 1.89
Vested	-	\$ -
Expired or forfeited	-	\$ -
Nonvested at December 31, 2017	170,000	\$ 1.89
Granted	-	\$ -
Vested	(23,000)	\$ 1.72
Expired or forfeited	-	\$ -
Nonvested at December 31, 2018	147,000	\$ 1.91

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 13 – STOCK OPTIONS** (Continued)

During 2018 and 2017, the Company received cash of \$14,000 and \$180,000, respectively, related to the exercise of options. As of the exercise dates, the intrinsic value of the options exercised in 2018 and 2017 was approximately \$8,600 and \$560,000, respectively.

The Company recognizes compensation cost relating to share-based payment transactions in the consolidated financial statements. That cost is measured based on the fair value of the equity or liability instruments issued. The fair value of the Company's options was determined pursuant to the Black-Scholes model at the date of issuance. As the options vest, the Company recognizes compensation expense in earnings. During the year ended December 31, 2018, 23,000 shares vested and the Company recorded share-based compensation expense of \$42,393 in the consolidated statement of operations and comprehensive income. During the year ended December 31, 2017, there were no shares that vested and the Company recorded no share-based compensation expense in the consolidated statement of operations and comprehensive income. At December 31, 2018, unrecognized compensation cost related to stock options totaled approximately \$278,000, which is expected to be recognized over a weighted-average period of approximately 8.7 years. At December 31, 2018, the intrinsic value of options vested and expected to vest totaled approximately \$336,000, and the intrinsic value of options exercisable totaled approximately \$42,000.

The grant date fair value of options was determined using the Black-Scholes option pricing model, which values options based on the stock price at the grant date, expected term of the option, expected volatility of the stock, expected dividend payments, exercise price, and risk-free interest rate over the expected term of the option. The Company accounts for any forfeitures of options when they occur. The assumptions used in the Black-Scholes model were as follows for grants during the year ended December 31, 2017:

Risk-free interest rate	1.8%
Expected volatility	19%
Expected term	5-10 years
Price per share	\$7.00
Expected dividend yield	0%

The Black-Scholes option valuation model was developed for estimating the fair value of traded options that have no vesting restrictions and are fully transferable. Because option valuation models require the use of subjective assumptions, changes in these assumptions can materially affect the fair value of the options. As the Company's options do not have the characteristics of traded options, the option valuation models do not necessarily provide a reliable measure of the fair value of its options.



**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 14 – NONCONTROLLING INTEREST**

In February 2015, the Company acquired the 20% noncontrolling interest in MLS for consideration of \$3,562,409 consisting of cash of \$521,390, 309,361 shares of University Bancorp, Inc. common stock with a fair value of \$2,611,007, and an earn-out of \$430,012. The earn-out is to be paid monthly and determined by multiplying the federal funds interest rate minus 0.5%, by the monthly average MLS escrow deposits held at University Bank and the FHLB, divided by 12. At December 31, 2018 and 2017, the balance of the earn-out was \$-0- and \$224,834, respectively. During 2018 and 2017, \$224,834 and \$205,178 were paid out respectively.

Also, included in the consolidated financial statements are the results for UIF. The Bank owns 80% of the common stock of UIF. An outside investor owns the remaining 20%. At December 31, 2018 and 2017, total equity of UIF was \$15,899,680 and \$14,898,120, respectively. The noncontrolling interest at December 31, 2018 and 2017 was \$3,179,937 and \$2,979,624, respectively.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 15 – EARNINGS PER SHARE**

The following table sets forth the computation of basic and diluted earnings per share:

	Years ended December 31,	
	2018	2017
<b>Basic earnings per share</b>		
Net income attributable to stockholders	\$ 2,230,166	\$ 5,124,358
Less: cumulative dividends on preferred stock	(8,333)	-
Net income attributable to common stockholders	<u>\$ 2,221,833</u>	<u>\$ 5,124,358</u>
Weighted-average common shares outstanding	5,201,995	5,184,735
Basic earnings per share	\$ 0.43	\$ 0.99
<b>Diluted earnings per share</b>		
Net income attributable to common stockholders - diluted	<u>\$ 2,221,833</u>	<u>\$ 5,124,358</u>
Weighted-average common shares outstanding - basic	5,201,995	5,184,735
Dilutive effect of stock options	<u>37,534</u>	<u>23,506</u>
Weighted-average common shares outstanding - diluted	5,239,529	5,208,241
Diluted earnings per share	\$ 0.42	\$ 0.98

**NOTE 16 – EMPLOYEE STOCK OWNERSHIP AND RETIREMENT SAVINGS PLAN**

The Bank has an employee stock ownership and retirement savings plan (the “Plan”) that allows employees of the Bank and the Bank’s subsidiaries to contribute a portion of their salary pre-tax, to the allowable limit prescribed by the Internal Revenue Service (the “401(k) Component”). Management has discretion to make matching contributions to the Plan. All amounts have been funded or accrued at each respective balance sheet date. Matching contributions for the years ended December 31, 2018 and 2017 totaled \$257,164 and \$278,762, respectively.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 16 – EMPLOYEE STOCK OWNERSHIP AND RETIREMENT SAVINGS PLAN**  
(Continued)

The Company may also make discretionary contributions to the employee stock ownership component (the “ESOP Component”). A participants’ share in the Company’s ESOP contribution is based on his or her current compensation as a percentage of the total employee compensation. Upon retirement from the Company, participants can receive distributions of their allocated shares of the Company’s stock. At December 31, 2018, the Company had accrued \$112,716 which is expected to be contributed to the ESOP in 2019. At December 31, 2017, the Company had accrued \$113,336 which was expected to be contributed to the ESOP in 2018. Compensation expense related to ESOP contributions amounted to \$104,219 and \$98,836 during the years ended December 31, 2018 and 2017, respectively.

The annual contribution to the ESOP is at the discretion of the Board of Directors. Assets of the ESOP include 97,316 shares of the Company’s stock at both December 31, 2018 and 2017, all of which were fully allocated. The shares of the ESOP are held in trust and were valued at \$875,844 and \$885,576 at December 31, 2018 and 2017, respectively.

**NOTE 17 – COMMITMENTS AND CONTINGENCIES**

**Commitments**

The Bank is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to fund lines of credit and credit card limits. The Bank’s exposure to credit loss in the event of non-performance is equal to or less than the contractual amount of these instruments. The Bank follows the same credit policy to make such commitments as that followed by loans recorded in the consolidated financial statements.

The following is a summary of commitments:

	December 31,	
	2018	2017
Unused lines of credit	\$ 6,383,208	\$ 3,577,760
Unused credit card limits	1,866,083	2,959,856
Unused commitments for residential construction	14,058,524	4,774,635
	<u>\$ 22,307,815</u>	<u>\$ 11,312,251</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 17 – COMMITMENTS AND CONTINGENCIES (Continued)**

**Contingencies**

The Company from time to time may maintain cash balances with other financial institutions in excess of insured limits. Management has deemed this as a normal business risk.

The Company has been party to various legal claims that have arisen from time to time in the normal course of business. Any impact of these legal claims has been reflected in the Company's consolidated financial statements.

At December 31, 2017, the Company had a remaining accrual of \$203,346 related to a lawsuit against the Company stemming from trade secrets claims made by a competitor. The accrual was included in the accrued lawsuit judgment on the consolidated balance sheet. During the year ended December 31, 2018, the Company paid \$193,879 as part of the judgment, and has no further liability with respect to this litigation.

In January 2019, a former loan correspondent of Midwest made a demand for indemnification in the amount of approximately \$950,000 related to the underwriting of several loans sold to the correspondent over the period of 2004 through 2007. As of the issuance date of this report, no litigation has been filed, and the parties are committed to an informal review process, with the potential for future mediation proceedings in an effort to resolve the claim. Pending the full review of information related to the demand which has yet to be completed, it is difficult to determine the amount of potential loss, if any, resulting from this claim. No amount has been accrued related to this matter.

**NOTE 18 – RELATED PARTY TRANSACTIONS**

Available lines of credit to directors, officers and their affiliates at both December 31, 2018 and 2017 amounted to \$155,000 and \$180,000, of which \$24,134 and \$44,020 had been borrowed against, respectively. The Company has closed and sold related party loans during the normal course of business. These loans were performing pursuant to terms at December 31, 2018 and 2017.

The Bank had demand deposits of \$192,253 and \$215,965 from directors, officers and their affiliates as of December 31, 2018 and 2017, respectively. The Bank also holds demand deposits from various employees in the normal course of business.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 19 – LINES OF CREDIT**

The Bank has a line of credit available from the FHLB. The limit on this line was \$1,300,000 as of December 31, 2018 and 2017. The line is secured by the pledge of specific mortgage loans held for investment along with FHLB stock and investment securities. At both December 31, 2018 and 2017, the Bank's had no outstanding balance on the line and availability on the line totaled \$1,300,000.

In June 2014, the Company entered into a \$1,000,000 revolving warehouse line of credit with a bank so that UIF could meet a state licensing requirement. The Company does not intend to draw on this line. Interest on this line is at the greater of the prime rate or 5%. This line is secured by financings, and matures on June 30, 2019. At both December 31, 2018 and 2017, there was no outstanding balance on this line of credit.

**NOTE 20 – MORTGAGE PAYABLE**

In November 2017, 2621 Carpenter Road, LLC sold the building in which it operated, and purchased a new building located at 2755 Carpenter Road in Ann Arbor, Michigan. As a result of the sale, the Company recognized a gain of \$606,311, which is included in other income in the 2017 consolidated statement of operations and comprehensive income. As part of the purchase, the Company assumed the mortgage held by the seller. The original balance of the mortgage was \$1,800,000, and the assumed balance at the time of the purchase was \$1,669,430. The mortgage is payable in monthly installments of \$10,198, including interest at 5.48%, and is due October 2022. The mortgage balance at December 31, 2018 and 2017 was \$1,636,323 and \$1,666,856, respectively.

The following is a schedule of mortgage principal payments for each of the next four years:

<u>Years ending December 31,</u>	<u>Amount</u>
2019	\$ 33,607
2020	35,496
2021	37,491
2022	<u>1,529,729</u>
	<u><u>\$ 1,636,323</u></u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 21 – REGULATORY MATTERS**

**Dividend Restriction**

Banking regulations require the maintenance of certain capital levels and limits the amount of dividends that may be paid by a bank to a holding company or by a holding company to shareholders. The Bank paid dividends to University Bancorp, Inc. totaling \$1,165,000 and \$-0- during the years ended December 31, 2018 and 2017, respectively. University Bancorp, Inc. did not pay any dividends to common shareholders during the years ended December 31, 2018 and 2017.

**Regulatory Capital Requirements**

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional, discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by regulators about components, risk weightings, and other factors.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 21 – REGULATORY MATTERS (Continued)**

**Regulatory Capital Requirements (Continued)**

The Bank is also subject to prompt corrective action capital requirement regulations set forth by the FDIC. The FDIC requires the Bank to maintain a minimum of total capital and Tier 1 capital (as defined) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average total assets (as defined). As of December 31, 2018 and 2017, respectively, the Bank met all capital adequacy requirements to which it is subject. The Bank's required and actual ratios and amounts of Tier 1 leverage, Tier 1 risk-weighted and total risk-weighted capital are as follows:

	Actual		To Be Adequately Capitalized		To Be Well Capitalized	
	Amount	Ratios	Amount	Ratios	Amount	Ratios
As of December 31, 2018:						
Total capital						
(to risk-weighted assets)	\$ 19,618,000	17.27%	\$ 9,086,960	8.00%	\$ 11,358,700	10.00%
Tier 1 capital						
(to risk-weighted assets)	19,066,000	16.79%	6,815,220	6.00%	9,086,960	8.00%
Tier 1 capital						
(to average assets)	19,066,000	9.54%	7,993,560	4.00%	9,991,950	5.00%
As of December 31, 2017:						
Total capital						
(to risk-weighted assets)	\$ 20,182,000	12.63%	\$ 12,784,000	8.00%	\$ 15,980,000	10.00%
Tier 1 capital						
(to risk-weighted assets)	19,589,000	12.26%	9,588,000	6.00%	12,784,000	8.00%
Tier 1 capital						
(to average assets)	19,589,000	10.31%	7,598,760	4.00%	9,498,450	5.00%

**NOTE 22 – OTHER CAPITAL REQUIREMENTS**

The Bank, Midwest, ULG, and UIF are subject to certain capital requirements in connection with seller/servicer agreements that these entities have entered into with secondary market investors. Failure to maintain minimum capital requirements could result in these entities' inability to originate and service loans for the respective investor and, therefore, could have a direct material effect on the Company's consolidated financial statements.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 22 – OTHER CAPITAL REQUIREMENTS (Continued)**

The Bank's, Midwest's, ULG's, and UIF's actual capital amounts and the minimum amounts required for capital adequacy purposes, by investor, are as follows:

	<u>Actual Capital</u>	<u>Minimum Capital</u>
As of December 31, 2018:		
Bank		
HUD	\$ 23,879,847	\$ 1,000,000
FHLMC	\$ 23,879,847	\$ 2,633,838
FNMA	\$ 23,879,847	\$ 4,371,473
Midwest		
HUD	\$ 8,897,074	\$ 1,273,291
FHLMC	\$ 8,897,074	\$ 2,504,072
FNMA	\$ 8,897,074	\$ 2,734,389
GNMA	\$ 8,897,074	\$ 3,003,365
ULG		
HUD	\$ 10,665,032	\$ 1,625,823
UIF		
FHLMC	\$ 15,515,866	\$ 3,161,833
	<u>Actual Capital</u>	<u>Minimum Capital</u>
As of December 31, 2017:		
Bank		
HUD	\$ 22,761,069	\$ 1,000,000
FHLMC	\$ 22,761,069	\$ 2,623,919
FNMA	\$ 22,761,069	\$ 3,786,900
Midwest		
HUD	\$ 11,326,186	\$ 1,150,321
FHLMC	\$ 11,326,186	\$ 2,505,134
FNMA	\$ 11,326,186	\$ 2,768,139
GNMA	\$ 11,326,186	\$ 2,878,647
ULG		
HUD	\$ 12,675,196	\$ 2,500,000
UIF		
FHLMC	\$ 13,838,243	\$ 3,280,700

As of December 31, 2018 and 2017, the Bank, Midwest, ULG and UIF were also each required to have a minimum amount of liquid assets under certain liquidity requirements and were in compliance with these requirements.



**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 23 – FAIR VALUE MEASUREMENTS**

The ASC standards establish a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. Determining which hierarchical level an asset or liability falls within requires significant judgment.

Hierarchical levels, as defined by the standards and directly related to the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities, are as follows:

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3: Unobservable inputs that are supported by little or no market activity and are significant to the fair value of the assets or liabilities.

Because valuation methodologies require the use of subjective assumptions, changes in these assumptions can materially affect fair value. Furthermore, the reported fair value amounts have not been comprehensively revalued since the presentation dates, and therefore, estimates of fair value after the balance sheet date may differ significantly from the amounts presented herein. A description of the valuation methodologies used by the Company for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

*Investment Securities*

The fair value of the securities represents the amount the Company would realize upon sale of the mortgage-backed securities currently in the portfolio. The Company receives current fair values from The Federal Home Loan Bank on a monthly basis as part of its collateral positions. These securities are considered to be Level 2 assets in the valuation hierarchy.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 23 – FAIR VALUE MEASUREMENTS (Continued)**

*Loans and Financings Held for Sale or Assignment*

The Company elected to account for certain loans and financings held for sale or assignment at fair value. These loans and financings held for sale or assignment are recorded at fair value based on quoted market prices, where available, or are determined by discounting cash flows using interest rates approximating the Company's current origination rates for similar loans and financings and adjusted to reflect the inherent credit risk. In most situations, these loans and financings are locked into buckets to be sold under forward loan and financing sales commitments (as discussed below), in which case the fair value of these loans and financings held for sale or assignment are approximated by the value to be received soon thereafter under the forward sales commitments. Loans and financings held for sale or assignment are considered to be Level 2 assets in the valuation hierarchy. Net changes in the fair value of the Company's loans and financings held for sale or assignment are included in earnings. The net gain on change in fair value of loans and financings held for sale or assignment at December 31, 2018 and 2017 was \$2,572,678 and \$2,435,196, respectively, which is included in the noninterest income section in the consolidated statements of operations.

*MSRs*

The fair value of MSRs represents the amount that the Company would receive upon the sale of the MSRs. The Company receives an independent valuation of its MSRs on a quarterly basis. The fair value of MSRs is determined by projecting cash flows which are then discounted to estimate an expected fair value. The fair value of MSRs is impacted by a variety of quantitative factors (including a range of the assumptions used): average prepayment speed (150-178 months), discount rates (11%-15%), float rate (1.5%), servicing costs (\$75-\$99), and underlying observable portfolio characteristics. Because many of these inputs are not transparent in market trades, MSRs are considered to be Level 3 assets in the valuation hierarchy.

*Derivatives – IRLCs and Forward Commitments*

The Company estimates the fair value of an IRLC subsequent to inception of the commitment. In estimating the fair value of an IRLC, the Company assigns a probability to the loan or financing commitment based on an expectation that it will be exercised and the loan or financing will be funded. The fair value of IRLCs, while based on interest rates observable in the market, is highly dependent on the ultimate closing of the loans or financings. These "pull-through" rates are based on the Company's historical data and reflect an estimate of the likelihood that a commitment will ultimately result in a closed loan or financing.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 23 – FAIR VALUE MEASUREMENTS (Continued)**

Also, the fair value of these commitments is derived from the fair value of the related mortgage loans or financings. Unobservable quantitative factors used in the valuation of IRLCs include the following (including a range of the assumptions used): pull-through rates (60%-80%). Because some inputs are not transparent in market trades, IRLCs are considered to be Level 3 assets or liabilities in the valuation hierarchy. Changes in the fair value of the IRLCs are recognized based on interest rate changes, changes in the probability that the commitment will be exercised, and the passage of time. Changes from the expected future cash flows related to the customer relationship or loan or financing servicing are excluded from the valuation of IRLCs.

The fair value of forward sales commitments is based primarily on the fluctuation of interest rates between the date on which the particular forward sales commitment was entered into and year end. Unobservable inputs include (including a range of the assumptions used): volatility (10%-20%), counterparty credit risk (1%-3%). Forward commitments are considered to be Level 3 assets or liabilities in the valuation hierarchy.

*Real Estate Owned*

Real estate properties acquired in collection of a loan or financing are recorded at fair value upon foreclosure, establishing a new cost basis. After foreclosure, management periodically performs valuations to ensure real estate is carried at lower of cost or fair value, less estimated costs to sell. Fair value of the collateral is estimated by considering appraisals, which are updated on a periodic basis to reflect current housing market conditions.

The following tables summarize assets and liabilities measured at fair value on a recurring basis as of December 31, 2018 and 2017, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

	Level 1		Level 2		Level 3	
December 31, 2018						
Assets:						
Available-for-sale securities	\$	-	\$	417,429	\$	-
Loans and financings held for sale or assignment	\$	-	\$	56,996,744	\$	-
Mortgage and financing servicing rights	\$	-	\$	-	\$	12,610,729
Interest and financing rate lock commitments	\$	-	\$	-	\$	892,286
Liabilities:						
Forward sales commitments	\$	-	\$	-	\$	678,681

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 23 – FAIR VALUE MEASUREMENTS** (Continued)

	Level 1	Level 2	Level 3
December 31, 2017			
Assets:			
Available-for-sale securities	\$ -	\$ 628,365	\$ -
Loans and financings held for sale or assignment	\$ -	\$ 62,313,445	\$ -
Mortgage and financing servicing rights	\$ -	\$ -	\$ 9,812,943
Interest and financing rate lock commitments	\$ -	\$ -	\$ 795,989
Liabilities:			
Forward sales commitments	\$ -	\$ -	\$ 57,172

The table below includes a roll forward of the fair value of assets and liabilities that are classified by the Company within Level 3 of the valuation hierarchy:

	MSRs	IRLCs	Forward Sales Commitments
Fair value at January 1, 2017	\$ 11,069,440	\$ 1,271,023	\$ 167,554
Purchases, sales, issuances, settlements, net	804,217	(1,271,023)	(167,554)
Net gains (losses)	<u>(2,060,714)</u>	<u>795,989</u>	<u>(57,172)</u>
Fair value December 31, 2017	9,812,943	795,989	(57,172)
Purchases, sales, issuances, settlements, net	3,535,943	(795,989)	57,172
Net gains (losses)	<u>(738,157)</u>	<u>892,286</u>	<u>(678,681)</u>
Fair value December 31, 2018	<u>\$ 12,610,729</u>	<u>\$ 892,286</u>	<u>\$ (678,681)</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 23 – FAIR VALUE MEASUREMENTS (Continued)**

During the year ended December 31, 2018 and 2017, the only assets or liabilities valued at fair value on a nonrecurring basis was real estate owned which was recorded at a fair value of \$70,586 and \$89,267.

The methodologies for estimating the fair value of financial assets and financial liabilities that are not measured at fair value on a recurring or non-recurring basis are discussed below.

The estimated fair value approximates carrying value for cash and cash equivalents, restricted cash, Federal Home Loan Bank stock, and the mortgage payable. The methodologies for other financial assets and financial liabilities are discussed below.

*Loans and Financings, Net*

The fair value of fixed-rate loans and financings is estimated by discounting the future cash flows for each loan and financing category using the current rates at which similar loans or financings would be made to borrowers with similar credit ratings and for the same remaining maturities. These loans and financings are considered to be Level 2 assets in the valuation hierarchy. The fair value of adjustable-rate loans is assumed to approximate their carrying amount.

*Deposits*

The fair value of demand deposits and savings accounts is the amount payable on demand at the reporting date. The fair value of time deposits is estimated by discounting the future cash flows using the market rates offered for similar deposits with the same remaining maturities. These time deposits are considered to be Level 2 liabilities in the valuation hierarchy.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 23 – FAIR VALUE MEASUREMENTS (Continued)**

The estimated fair values of financial instruments are as follows (in thousands):

	December 31,			
	2018		2017	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Significant financial assets:				
Cash and cash equivalents	\$ 123,541	\$ 123,541	\$ 100,108	\$ 100,108
Restricted cash	1,371	1,371	1,289	1,289
Securities held-to-maturity	11,090	11,180	492	478
Securities available-for-sale	417	417	628	628
Federal Home Loan Bank stock	637	637	637	637
Loans and financings held for sale or assignment, at fair value	56,997	56,997	62,313	62,313
Loans and financings held for sale or assignment, at lower of cost or fair value	2,747	2,869	-	-
Loans and financings, net	55,586	54,581	56,884	57,122
Mortgage and financing servicing rights	12,611	12,611	9,813	9,813
Derivatives	892	892	796	796
Significant financial liabilities:				
Deposits:				
Demand - non-interest bearing	\$ 219,361	\$ 219,361	\$ 188,692	\$ 188,692
Demand - interest bearing and profit sharing	11,030	11,030	13,256	13,256
Savings	445	445	441	441
Time	2,320	2,431	2,738	2,820
Derivatives	679	679	57	57
Mortgage payable	1,636	1,636	1,667	1,667

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 24 – SEGMENT REPORTING**

The Company's operations include four primary segments: the Bank and Midwest (community banking and servicing), ULG (mortgage banking), UIF (faith-based lending), and the holding company, as further discussed in Note 1. The Company's four reportable segments are strategic business units that are separately managed as they offer different products and services and have different marketing strategies. In addition, the Bank and Midwest, ULG, and UIF each service a different customer base.

The segment financial information provided below has been derived from the internal profitability reporting system used by management to monitor and manage the financial performance of the Company. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company evaluates segment performance based on profit or loss before income taxes, not including nonrecurring gains and losses. Certain indirect expenses have been allocated based on actual volume measurements and other criteria, as appropriate. The Company accounts for transactions between segments at current market prices. Information about reportable segments as of and for the years ended December 31, 2018 and 2017 is as follows (in thousands):

**2018**

	The Bank and Midwest	ULG	UIF	Holding Company	Total
Net interest and financing income	\$ 8,175	\$ 160	\$ 861	\$ 3	\$ 9,199
Loan and financing servicing and sub-servicing fees	9,174	524	1,878	-	11,576
Originations and other fees	3,651	2,755	1,111	-	7,517
Gain on sale of mortgage loans, net, and fee income for assignment of financings	(100)	16,957	7,811	-	24,668
Other income (expense)	1,314	1,100	167	-	2,581
Provision for loan losses	125	(2)	168	-	291
Depreciation and amortization	(970)	(486)	(154)	-	(1,610)
Other operating expenses	(17,409)	(23,017)	(10,458)	(163)	(51,047)
Income (loss) before income taxes	3,960	(2,009)	1,384	(160)	3,175
Income tax expense (benefit)	929	(472)	325	(38)	744
Net income (loss)	<u>\$ 3,031</u>	<u>\$ (1,537)</u>	<u>\$ 1,059</u>	<u>\$ (122)</u>	<u>\$ 2,431</u>
Intersegment revenue	\$ 3,615	\$ (2,109)	\$ (1,506)	\$ -	\$ -
Segment assets	\$ 168,001	\$ 43,098	\$ 62,931	\$ 5,867	\$ 279,897
Capital expenditures	\$ 1,869	\$ 394	\$ 191	\$ -	\$ 2,454

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 24 – SEGMENT REPORTING (Continued)**

<b>2017</b>	<b>The Bank and Midwest</b>	<b>ULG</b>	<b>UIF</b>	<b>Holding Company</b>	<b>Total</b>
Net interest and financing income	\$ 5,564	\$ 26	\$ 1,126	\$ -	\$ 6,716
Loan and financing servicing and sub-servicing fees	9,085	676	1,532	-	11,293
Originations and other fees	3,814	2,778	957	-	7,549
Gain on sale of mortgage loans, net, and fee income for assignment of financings	110	19,470	7,432	-	27,012
Other income (expense)	1,391	487	(669)	-	1,209
Provision for loan losses	19	-	(172)	-	(153)
Depreciation and amortization	(715)	(205)	(88)	-	(1,008)
Other operating expenses	(14,642)	(23,653)	(9,427)	(75)	(47,797)
Income (loss) before income taxes	4,626	(421)	691	(75)	4,821
Income tax expense (benefit)	(544)	47	(83)	7	(573)
Net income (loss)	<u>\$ 5,170</u>	<u>\$ (468)</u>	<u>\$ 774</u>	<u>\$ (82)</u>	<u>\$ 5,394</u>
Intersegment revenue	\$ 2,854	\$ (1,604)	\$ (1,250)	\$ -	\$ -
Segment assets	\$ 131,233	\$ 51,949	\$ 62,439	\$ 264	\$ 245,885
Capital expenditures	\$ 1,867	\$ 955	\$ 315	\$ -	\$ 3,137

**NOTE 25 – PARENT COMPANY ONLY CONDENSED FINANCIAL INFORMATION**

**CONDENSED BALANCE SHEETS**

	<b>December 31,</b>	
	<b>2018</b>	<b>2017</b>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 5,855,101	\$ 252,831
Investment in University Bank	24,269,685	23,080,868
Accounts receivable - University Bank	53,000	53,000
Other assets	12,184	11,564
Total assets	<u>\$ 30,189,970</u>	<u>\$ 23,398,263</u>
<b>LIABILITIES AND EQUITY</b>		
Accounts payable and other liabilities	\$ 250	\$ 21,603
Total equity	<u>30,189,720</u>	<u>23,376,660</u>
Total liabilities and equity	<u>\$ 30,189,970</u>	<u>\$ 23,398,263</u>



**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 25 – PARENT COMPANY ONLY CONDENSED FINANCIAL INFORMATION**  
(Continued)

**CONDENSED STATEMENTS OF OPERATIONS**

	<b>December 31,</b>	
	<b>2018</b>	<b>2017</b>
<b>OTHER INCOME</b>		
Interest and dividend income	\$ 2,593	\$ 273
<b>EXPENSES</b>		
Professional fees	104,594	64,149
Share-based compensation	42,393	-
Other miscellaneous	16,463	11,168
Total expenses	163,450	75,317
Net loss before income taxes and net income of subsidiary	(160,857)	(75,044)
Income tax benefit	(33,787)	(28,235)
Net loss before net income of subsidiary	(127,070)	(46,809)
Net income of subsidiary	2,357,236	5,171,167
Net income	<u>\$ 2,230,166</u>	<u>\$ 5,124,358</u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
December 31, 2018 and 2017

**NOTE 25 – PARENT COMPANY ONLY CONDENSED FINANCIAL INFORMATION**  
(Continued)

**CONDENSED STATEMENTS OF CASH FLOWS**

	<b>December 31,</b>	
	<b>2018</b>	<b>2017</b>
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 2,230,166	\$ 5,124,358
Adjustments to reconcile net income to net cash flows from operating activities:		
Share-based compensation	42,393	-
Net change in:		
Accounts receivable and other assets	(620)	83,375
Accounts payable and other liabilities	(21,353)	20,728
Net income of subsidiary	<u>(2,357,236)</u>	<u>(5,171,167)</u>
Net cash provided by (used in) operating activities	<u>(106,650)</u>	<u>57,294</u>
<b>INVESTING ACTIVITIES</b>		
Dividends received from University Bank	<u>1,165,000</u>	<u>-</u>
<b>FINANCING ACTIVITIES</b>		
Issuance of preferred stock, net of costs	4,529,920	-
Exercise of stock options	<u>14,000</u>	<u>180,000</u>
Net cash provided by financing activities	<u>4,543,920</u>	<u>180,000</u>
<b>NET CHANGE IN CASH</b>	<b>5,602,270</b>	<b>237,294</b>
<b>Cash and Cash Equivalents, Beginning of Year</b>	<u>252,831</u>	<u>15,537</u>
<b>Cash and Cash Equivalents, End of Year</b>	<u><u>\$ 5,855,101</u></u>	<u><u>\$ 252,831</u></u>

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 26 – RECENT ACCOUNTING PRONOUNCEMENTS**

**Recently Adopted Accounting Pronouncements**

The following is a list of ASUs that have been adopted which impact the Company's significant accounting policies and/or have a significant financial impact:

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606) ("ASC 606"). ASU 2014-09 is a comprehensive new revenue recognition standard that supersedes nearly all existing revenue recognition guidance under GAAP and is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects consideration to which the entity expects to be entitled in exchange for those goods and services. The ASU also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. For financial reporting purposes, the standard allows for either full retrospective adoption, meaning the standard is applied to all of the periods presented, or modified retrospective adoption, meaning the standard is applied only to the most current period presented in the consolidated financial statements with the cumulative effect of initially applying the standard recognized at the date of initial application. ASU 2014-19 was effective for the Company on January 1, 2018.

On January 1, 2018, the Company adopted ASC 606 using the modified retrospective method which did not have a material effect on the consolidated financial statements and related disclosures. The Company undertook a process to evaluate all of significant revenue sources under the new standard. As lease contracts, servicing and sub-servicing contracts, and financial instruments, which include loans, financings, and securities, are excluded from the scope of this standard, the majority of the Company's revenue falls outside of the scope of Topic 606. The adoption of this guidance does not result in material changes to how revenue is recognized or the timing of recognition from the Company's method prior to adoption.

In November 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-18, Statement of Cash Flows (Topic 230). ASU 2016-18 requires entities to show the changes in the total of cash, cash equivalents, restricted cash, and restricted cash equivalents in the statement of cash flows. As a result, entities will no longer present transfers between cash and cash equivalents, and restricted cash and restricted cash equivalents, in the statement of cash flows. ASU 2016-18 was effective for the Company on January 1, 2018 and was applied retrospectively to the Company's consolidated statement of cash flows for all years presented.

**UNIVERSITY BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2018 and 2017**

**NOTE 26 – RECENT ACCOUNTING PRONOUNCEMENTS (Continued)**

**Recent Accounting Pronouncements – Not Yet Adopted**

The following is a list of ASUs that have not yet been adopted which may impact the Company's significant accounting policies and/or have a significant financial impact:

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). ASU 2016-02 requires lessees to recognize right of use assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of underlying assets not to recognize a right of use asset and lease liability. Additionally, when measuring assets and liabilities arising from a lease, optional payments should be included only if the lessee is reasonable certain to exercise an option to extend the lease, exercise a purchase option or not exercise an option to terminate the lease. ASU 2016-07 is effective for the Company on January 1, 2019. The Company is currently evaluating the impact that this standard will have on its consolidated financial statements.

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. ASU 2016-13 requires the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. Many of the loss estimation techniques applied today will still be permitted, although the inputs to those techniques will change to reflect the full amount of expected credit losses. In addition, ASU 2016-13 amends the accounting for credit losses on available for sale debt securities and purchased financial assets with credit deterioration. ASU 2016-13 is effective for the Company on January 1, 2021. Early adoption is permitted. The Company is currently evaluating the impact that this standard will have on its consolidated financial statements.

**NOTE 27 – SUBSEQUENT EVENTS**

On March 22, 2019, the Company entered into an agreement to acquire certain assets of a competitor for consideration consisting of cash paid at closing of \$301,733, and contingent payments based on mortgage production and margin goals. The Company also extended offers of employment to hire approximately 52 employees of the competitor, and assumed certain leases of the competitor's branch network. As of the issuance date of this report, the Company was in the process of completing the initial accounting for this business combination, including the identification and determination of the fair value of the purchase price and related acquired assets and assumed liabilities.